



GOVERNMENT OFFICE  
FOR THE SOUTH EAST



**European Union**  
**European Social Fund**  
Investing in jobs and skills

**EUROPEAN SOCIAL FUND 2007 - 2011**

**SOUTH EAST REGION**

# **PROPOSED ESF FUNDED ACTIVITIES 2007 - 2011**



Leading learning and skills



## ESF Funded Activities

The South East ESF Framework 2007-10 sets out how European Social Funding will contribute to addressing regional employment and skills priorities during the first three years of the new £151m seven year South East ESF Programme. The Framework has been developed by the Regional Skills for Productivity Alliance and will be used by the region's three Co-financing Organisations to inform and guide ESF funded activity. The Framework has been submitted to the European Social Fund Division and approval is expected by the end of September. In the meantime, all proposed activities have draft status.

The ESF funded activities proposed by the Co-financing Organisations will increase access to and participation in learning and skills leading to sustainable employment and will raise the skills levels of those in the workplace. Activities reflect the Guiding Principles of the Framework and offer:

- Specific and targeted interventions
- Flexible and tailored provision relevant to the needs of the priority groups
- Support towards sustainable outcomes and the Skills Escalator through progression into mainstream programmes and employment progression
- Additionality to support access to mainstream provision
- Alignment to the principles of Business Support Simplification
- Accessibility through region's brokerage services including Business Link, Train to Gain and Next Steps

Activities will be delivered by three Co-Financing Organisations (CFOs) which includes:

- The Learning and Skills Council (LSC)
- The Department and Work and Pensions ( for Jobcentre Plus clients)
- The South East England Development Agency (SEEDA)

Each CFO will operate an open and competitive tendering (OCT) procurement process starting from early October 2007 and will issues specific guidance as indicated in the table below with regional communiqués posted to [www.ESF2008-2011-SE.org.uk](http://www.ESF2008-2011-SE.org.uk)

OCT Stages	LSC	SEEDA	DWP
Pre Qualifying Questionnaire (PQQ)	31st August 2007 – 28th September 2007	N/A	3 <sup>rd</sup> October 2007
Invitation to Tender (ITT)	12th November 2007– 7th December 2007	15 <sup>th</sup> October 2007 – 30 <sup>th</sup> November 2007	3 <sup>rd</sup> December 2007 – 4 <sup>th</sup> February 2008
Contract Clarification	January 2008	January 2008	7 <sup>th</sup> April 2008
Project Start	From 11th February 2008	From 11 <sup>th</sup> February 2008	23 <sup>rd</sup> June 2008
CFO Tendering Access Sites	<a href="https://lsc.bravosolution.com">https://lsc.bravosolution.com</a>	<a href="http://www.seeda.co.uk">www.seeda.co.uk</a>	<a href="http://www.dwp.gov.uk/supplyingdwp/what_we_buy/notice_to_providers.asp">http://www.dwp.gov.uk/supplyingdwp/what_we_buy/notice_to_providers.asp</a>

## Priority 1: Extending Employment Opportunities

Workless Adults				
Ref	ESF Funded Activity	Participant Volumes	Funding	CFO
MP1	<p><b><u>Community Outreach Service</u></b>            Comprehensive programme to help priority group customers move back towards the labour market. An employment focused service aimed to engage economically inactive customers in their own neighbourhoods, strengthen the support available and help make the transition into employment. The service will be delivered by 'key workers' who have mentoring/advocacy skills and knowledge of employment issues, the local labour market and local training provision. The mentors will encourage customers to undertake voluntary work placements and other positive activities.</p> <p>Provision would also include: soft skills programmes either to individuals or groups, educating and working with prospective employers to help them understand the needs of this customer group, facilitating worktrials and permitted work, and providing funds to enable employers to finance both induction training and ongoing job related customised training, post employment mentoring for those in employment to help them overcome problems and barriers to retaining employment.</p> <p>Participant groups: Lone and other disadvantaged parents, Incapacity Benefit customers, people over 50, minority ethnic groups, ex-offenders, JSA customers unemployed six months plus, JSA customers with a disability, other inactive benefit customers.</p> <p>Delivery areas: from priority areas as defined below.</p>	2600	£6,000,000	DWP
LC1	<p><b><u>Hardest to Help Programme (Pathways extension)</u></b>            Targeting Incapacity Benefit customers that require specialist and dedicated support to return to employment. This will complement and add value to Pathways to Work provision and will target issues such as dyslexia, aspergers, learning disabilities, mental health and other issues.</p> <p>Participant groups; Incapacity Benefit recipients and other inactive benefit customers.</p> <p>Delivery areas: from priority areas as defined below</p>	3000	£4,800,000	DWP

LC2	<p><b><u>Mentoring Programme</u></b>  A comprehensive programme to support Priority Group customers with a dedicated mentor. Mentors will come from a wide range of backgrounds to help customers back towards the labour market. This could include mentors with similar experiences, knowledge of the desired vocational areas etc. The mentors will also encourage the customers to undertake voluntary work placements and other positive activities etc. The successful bidder will educate and work with prospective employers to help them understand the needs of this customer group.</p> <p>Participant groups: Lone parents, Incapacity Benefit customers, people with a disability, JSA customers unemployed for over six months.</p> <p>Delivery areas to include all parts of Surrey and Sussex</p>	450	£450,000	DWP
LC3	<p><b><u>Ethnic Support Programme (BME)</u></b>  To engage with this customer group to offer a range of dedicated advice and guidance, support and other job related activities. The provider will be proactive in the ethnic communities operating as an outreach service.</p> <p>Participant groups: Ethnic minorities.</p> <p>Delivery areas to include: Epsom and Ewell, Spelthorne, Surrey Heath, Waverley</p>	300	£300,000	DWP
LC4	<p><b><u>Lone Parent Returners Programme</u></b>  A four week programme aimed at groups of lone parents covering issues such as motivation, labour market knowledge, updating vocational skills, jobsearch etc. It will also offer an after care service and may at times be sector specific.</p> <p>Participant groups: Lone parents</p> <p>Delivery areas: from priority areas as defined below</p>	750	£562,500	DWP
LC5	<p><b><u>Pre-employment Training Routeway</u></b>  The dedicated courses to allow priority group customers to access sectors/large employers where vacancies are available. On completion of the programme, participants will be guaranteed an interview. Anticipated sectors include airports, customer service, construction and care.</p> <p>Participant groups: Lone and other disadvantaged parents, people on Incapacity Benefits, people with a disability, JSA customers.</p> <p>Delivery areas: from priority areas as defined below</p>	900	£360,000	DWP

LC6	<p><b><u>Community Projects</u></b>  A geographical programme targeting priority customers (linked to certain Jobcentre Plus offices) for whom accessing other provision is difficult. It will be a holistic approach with a range of service such as assessment, work placements, basic skills, labour market workshops etc.</p> <p>Participant groups: Lone parents, Incapacity Benefit customers, people with a disability, JSA customers unemployed for over six months.</p> <p>Delivery areas to include: Newhaven/Lewes, Wealden, Camberley, Bexhill (Rother)</p>	720	£1,080,000	DWP
LR1	<p><b><u>Work Trials and Mentoring</u></b>  To link with employers to broker work tasters/trials, guaranteed interview programmes and employment opportunities for the customers, to assist participants into employment of over 16 hours. To support the employer by providing funds to finance both the induction training and ongoing job related customised training.</p> <p>To provide a post employment mentoring service for those clients who move into employment, which will include active support to participants to help them overcome problems and barriers to their retaining employment.</p> <p>Participant groups: Lone parents, Incapacity Benefit customers, people with a disability, JSA customers unemployed for over six months.</p> <p>Delivery areas: from priority areas as defined below</p>	555	£1,273,000	DWP
LR2	<p><b><u>LEP Support</u></b>  A programme of activities which will provide employer-focused pathways to employment. This is to be achieved by having established links with local employers to identify skills gaps and to construct a programme around the skills shortage identified. This approach differs from current provision and also offers flexibility of attendance for lone parents, allowing them to access provision around school/child care arrangements.</p> <p>Flexibility will be built into the programme to enable the delivery of pre-employment training to meet the needs of Local Employment Partnerships.</p> <p>Participant groups: Lone parents, Incapacity Benefit customers, people with a disability, JSA customers.</p> <p>Delivery areas: from priority areas as defined below</p>	2730	£6,262,000	DWP

<p>LA1</p>	<p><b><u>Sector Support</u></b></p> <p>A programme of activities which will provide employer-focused pathways to employment for priority customers. This is to be achieved by establishing links with local employers in key sectors such as logistics, care and construction to identify skills gaps and then construct a programme around the skills shortages identified.</p> <p>This approach offers flexibility for both customers with particular needs from provision delivery and for the changing requirements of employers.</p> <p>Flexibility will be built into the programme to enable the delivery of pre-employment training to meet the needs of Local Employment Partnerships.</p> <p>Participant groups: Lone parents, Incapacity Benefit customers, people with a disability, JSA customers.</p> <p>Delivery areas: from priority areas as defined below</p>	<p>1900</p>	<p>£1,900,000</p>	<p>DWP</p>
<p>LA2</p>	<p><b><u>Pathways Extension Programme</u></b></p> <p>An innovative package of tailored support that addresses the worklessness of those on long term incapacity benefits. To engage with this group, address their barriers to work, and improve their chances of securing employment by using the permitted work scheme, work trials and other interventions as a stepping stone towards re-entry into unsupported, sustainable employment.</p> <p>This programme will complement and add value to the Provider Led Pathways to Work provision and target stock customers for whom access to Provider led Pathways to Work is on a voluntary basis.</p> <p>Participant Groups: People on long term incapacity benefits.</p> <p>Delivery areas: from priority areas defined below.</p>	<p>1600</p>	<p>£3,200,000</p>	<p>DWP</p>

L001	<p><b><u>Skills for jobs - Sector based route ways to work</u></b>  Support for hard to reach economically inactive adults, through the development of a routeway to employment working with employers in key sectors, including the retail sector. Provision to include: engagement, advice and guidance, assessment and screening, skills coaching, the provision of soft skills, embedded skills for life and vocational skills, as appropriate to the learner, to equip them with the necessary skills to return to work. It will also deliver vocational skills as agreed with employers and the provision of work placements or work trials. Providers should work with employers to establish Guaranteed Job programmes and a routeway to work. Sectors to include: children's workforce, health and social care, engineering, construction, transport and logistics, retail and others where there is a proven demand. Post employment support must be offered and this may take the form of a job mentor or coach. Progression into learning at work through Train to Gain or other work based provision is essential.</p> <p>Participant Groups: Unemployed and inactive people, the homeless and Offenders</p> <p>Delivery Areas: Urban and rural unemployment areas</p>	600	£3,240,000	LSC
LSC02	<p><b><u>Translation and interpreting in multiple ethnic languages.</u></b>  Provision of ESOL to speakers of multiple other languages, so that they can offer translation and interpreting services to employers. May also include provision of counselling qualifications. Working with internationally competitive companies to arrange employment opportunities</p> <p>Participant Groups: Ethnic Minorities.</p> <p>Delivery Areas: Areas of high BME population</p>	300	£450,000	LSC

LSC03	<p><b><u>Retraining and up-skilling older workers.</u></b> Improved IAG support for individuals and encouragement for employers to recruit older workers. Retraining and up-skilling for older workers in soft skills and/or at Level 2 and Level 3 in such sectors as social care, customer service, horticulture and retail. Development of routeway brokers to work with employers to support older workers into employment in relevant sectors.</p> <p>Participant Groups: Older people aged 50+</p> <p>Delivery Areas: Unemployment areas plus areas where there is no Learner Account provision</p>	450	£810,000	LSC
LSC04	<p><b><u>Improving health and well-being through learning.</u></b> Working with strategic health authorities, through local GP surgeries to embed basic skills in leisure learning. Leading to further learning in the community and support for individuals to sustain their return to learning.</p> <p>Participant Groups: Inactive and unemployed people including those on incapacity benefit</p> <p>Delivery Areas: Kent</p>	300	£540,000	LSC
LSC05	<p><b><u>Recruitment opportunities for offenders.</u></b> Encourage employers to recruit offenders, including the development of sheltered employment opportunities, volunteering etc. Also to include support for individuals whilst in employment (eg mentoring). Working with key sectors such as construction, horticulture, and engineering, transport and logistics</p> <p>Participant Groups: Offenders</p> <p>Delivery Areas: Urban and rural unemployment areas</p>	485	£970,000	LSC
LSC06	<p><b><u>Recruitment opportunities for those with learning difficulties and disabilities (LLDD)</u></b> Encourage employers to recruit people with LLDD, including the development of sheltered employment opportunities, volunteering etc. Link to key sectors.</p> <p>Participant Groups: Individuals with learning difficulties and disabilities</p> <p>Delivery Areas: South East Region</p>	600	£1,200,000	LSC

LSC07	<p><b><u>Volunteering as a stepping stone to employment.</u></b> Piloting the national pre-volunteer programme and enhancing it to include basic skills screening and referral to appropriate provision.</p> <p>Participant Groups: Unemployed and inactive people including those with LDD and those on incapacity benefit, ex offenders and offenders in the community</p> <p>Delivery Areas: South East Region</p>	600	£900,000	LSC
LSC08	<p><b><u>Becoming a coach.</u></b> To encourage economically inactive people to embark on a L2 or 3 coaching qualification and to promote sport as a means to well-being and health. To support individuals in finding work as a coach or in the sport/leisure sector</p> <p>Participant Group: Unemployed and inactive people including those on incapacity benefit</p> <p>Delivery Areas: Urban and rural unemployment areas</p>	150	£270,000	LSC
LSC09	<p><b><u>Whole family approach to Learning</u></b> Programmes to focus on vulnerable families, including some research into impact of family learning on adults. Provision to include an introduction to occupational areas of interest such as child related work for jobless parents. Also promoting unitised qualifications (eg in ICT). Working with childrens' centres and other agencies. Supporting unemployed parents in finding employment with focus on children's workforce.</p> <p>Participant Groups: Workless adults including lone parents</p> <p>Delivery Areas: Urban and rural unemployment areas</p>	1050	£1,050,000	LSC

LSC10	<p><b><u>Returning to Work</u></b>  A range of innovative, tailored and flexible provision to encourage returners of all ages to the labour market. To be aimed especially at women returners by offering short programmes to develop appropriate work ready skills and competences. Also offering personal development in a variety of vocational areas to support their transition to employment.</p> <p>Participant Groups: Inactive individuals</p> <p>Delivery Areas : Urban and rural unemployment areas</p>	900	£675,000	LSC
S001	<p><b><u>Enterprise Start-Up</u></b>  Provision to extend employment opportunities for individuals who are out of work through start-up support and skills for self-employment. This programme will offer flexible approaches to the participant groups which are under-represented in enterprise in the region with a focus on areas of deprivation which have low business start-up rates (e.g. Coastal South East).</p> <p>Participant groups: Workless individuals (aged 16+)</p> <p>Delivery areas: Region-wide</p>	410	£900,000	SEEDA

### **DWP Priority Areas**

**Sussex/Surrey** Coastal West Sussex, Brighton & Hove, Hastings, Wealden, Gatwick Diamond, Spelthorne, Woking.

**Berks, Bucks and Oxon** Bracknell Forest, Milton Keynes, Oxford, Slough, Reading

**Kent** Ashford, Gravesham, Canterbury, Dartford, Swale, Medway Towns, Maidstone, Dover, Sevenoaks, Shepway, Thanet

**Hants/IOW** Southampton, Portsmouth, Rushmoor, Isle of Wight, Havant, Gosport, Basingstoke, New Forest

### **LSC Priority Areas**

**Sussex** Coastal West Sussex, Brighton & Hove, Hastings, Wealden, Gatwick Diamond

**Surrey** Spelthorne, Woking, Gatwick Diamond

**Thames Valley** Bracknell Forest, Milton Keynes, Oxford, Slough, Reading

**Kent & Medway** Ashford, Gravesham, Canterbury, Dartford, Swale, Medway Towns, Maidstone, Dover, Sevenoaks, Shepway, Thanet

**Hants/IOW** Southampton, Portsmouth, Rushmoor, Isle of Wight, Havant, Gosport, Basingstoke, New Forest

## Priority 1: Extending Employment Opportunities

Young People aged 16 -19 Not in Education, Employment or Training (NEET) Young People aged 14 -16 at risk of becoming NEET				
Ref	ESF Funded Activity	Participant Volumes	ESF Funding	CFO
LSC11	<p><b><u>Work Ready Award - Construction</u></b> Promote the development and rollout of a credible employer-sponsored 'Work Ready Award' or certificated reference that can be issued by a school, college or training provider for learners undertaking construction programmes across the region. This should be sponsored by sub-regional employer champion networks interested in raising the calibre of new entrants and promoting the range of career opportunities available in construction and who are prepared to offer curriculum support, site visits, work placements or apprenticeships. Promotes basic 'employability skills' to young people so that they have realistic expectations of the sector and encourages employers to engage in providing curriculum support, work placements or apprenticeships.</p> <p>Participant Groups. NEET Group 16 -19 and at risk group aged 14 -16</p> <p>Delivery Areas: South East Region in an area with particular needs for skills in the construction industry</p>	100	£100,000	LSC
LSC12	<p><b><u>NEET Engagement Programmes</u></b> Roll-on roll-off engagement programmes to include mentoring, personal development, vocational experience, sporting and creative activities and taster sessions leading to progression into mainstream provision. Programmes should seek to build on the enthusiasm generated by the 2012 Olympics. Learning mentors and coordinators would be established within consortia of schools, colleges and work based learning providers to work with those most at risk of becoming NEET. A training programme and network would be established for learning mentors with links to e-mentoring schemes and production of SE-wide guidance and protocols for learning mentors. Provision should include improved mechanisms and progression routes and provide additional support to 14-16 year olds at risk of becoming NEET to progress from full time education to continued learning or employment with training.</p> <p>Participant Groups: NEET at risk group aged 14 -16</p> <p>Delivery Areas: NEET priority areas</p>	2,600	£3,900,000	LSC

LSC13	<p><b><u>Tailor-Made Training for Hard to Reach Groups</u></b></p> <p>Projects to improve access to and retention within mainstream vocational learning provision and family learning programmes through employment of vocational/educational support workers to work with target groups. Focus areas could include: Foster carers for looked-after children to receive training in facilitating educational progression and achievement; Roll-on roll-off training for Learners with LDD. The training could include: essential skills, personal and vocational development, vocational profiling, job sampling, time bound progression pathways, job support, innovative engagement of local employers and job matching for beneficiaries, in order to develop the skills to sustain employment; adapt and pilot relevant vocational qualifications to meet the specific needs of travellers and looked-after children, to be certificated and linked to potential opportunities that will become available through Olympics 2012.</p> <p>Participant Groups: Teenage mothers/carers, young offenders, LLDD, travellers, Looked After Children aged 16-19.</p> <p>Delivery Areas: South East Region to meet needs identified in Local Area Agreements and Children and Young People's Plans</p>	1100	£4,675,000	LSC
LSC14	<p><b><u>Summer Transitions Programmes</u></b></p> <p>Provision of work-related summer programmes of activities that assist young people with transition into post-16 provision, focusing on those who have been highlighted by Connexions or schools as potential NEET. The project would link with existing E2E and FE summer courses and would also work within the September Guarantee and transitional team advisors. Provision to include imaginative methods of engagement outside of the normal academic year offering a bridge for young people at risk of disengagement. This programme would support the delivery of the September Guarantee ensuring that all participating young people had the offer of a place in learning following the programme.</p> <p>Participant Groups: NEET at risk group aged 14 -16</p> <p>Delivery Areas: NEET priority groups (target or geographical)</p>	750	750,000	LSC

LSC15	<p><b><u>Supported Employment and Training for Young People</u></b></p> <p>Supporting vulnerable young people into and in employment with training support packages linked to mainstream programmes to assist with transitions and ongoing learning within employment. The proposal will provide an employment brokerage service supported by an employability programme, mentoring and support for young people in order to identify, support and place vulnerable young people into appropriate employment opportunities and encourage them to continue with some form of learning. It will also provide additional support for employers who are prepared to engage the hardest to reach.</p> <p>Activities will address gender stereotyping and will facilitate a more supported route to employment for both the young person and the employer.</p> <p>Participant Groups NEET at risk group aged 14 -17</p> <p>Delivery Areas: NEET priority groups with a particular focus on looked after children, young carers, teenage mothers and young offenders.</p>	560	£1,568,000	LSC
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## Priority 2: Developing a Skilled and Adaptable Workforce

Basic Skills, Level 2 and Level 3				
Ref	ESF Funded Activity	Participant Volumes	ESF Funding	CFO
LSC16	<p><b><u>Tackling the Basics at Work</u></b></p> <p>1. <u>Support to accredited ESOL provision for employees within the social care sector</u> Innovative models of provision to both identify/assess and train individuals. This can include working closely with employers to help identify staff needs through the common induction standards. This project will be available to those learners who are ineligible for ESOL training under Train to Gain.</p> <p>2. <u>Basic Skills for those in the workforce with very low levels of literacy and numeracy</u></p> <p>a) Programmes to deliver literacy and numeracy for those in the workforce with the lowest levels of skill.</p> <p>b) Increased capacity for delivery of literacy and numeracy at pre-entry and Entry 1 and 2 levels</p> <p>c) New capacity to deliver the new employer funded “ESOL in the workplace” qualifications</p> <p>Participant Groups: Ethnic Minorities, people aged 50+, people with disabilities including learning difficulties, people with low levels of literacy and numeracy, speakers of other languages</p> <p>Delivery Areas: South East Region</p>	200	£200,000	LSC
		2500	£4,500,000	
		1715	£2,932, 650	
		800	£1,600,000	
LSC17	<p><b><u>Men in Early Years/Childcare</u></b></p> <p>Training and supporting men to enter, or return to work in the early years and children’s residential care workforce at NVQ level 3. Provision to include mentoring, self assessment and support for training providers in recruiting and retaining men in existing training opportunities, disseminating and learning from best practice. Potential workforce to be reached through enhanced recruitment activity by Early Years/Childcare training providers.</p> <p>Participant Groups: Men aged 16+ with particular emphasis on older workers and those seeking a career change</p> <p>Delivery Areas: South East Region</p>	<p><u>Full Level 2</u> 150</p> <p><u>Full Level 3</u> 150</p>	£600,000	LSC

LSC18	<p><b><u>Leadership Training</u></b>          Improve the leadership and managements skills of workers. Participants to achieve a second qualification in Team Leadership at NVQ Level 2 or Leadership and Management at NVQ Level 3. Provision to include other accredited leadership training that could later contribute towards a qualification. Delivery to offer flexible delivery models appropriate to the workplace and employer needs. This is likely to be particularly significant for SMEs, where extended time for learning off-site is difficult and may include blended / distance / e-learning models. Delivery to include coaching and mentoring to ensure effective transfer of skills to the workplace.</p> <p>Participant Groups: Employed adults with particular emphasis on those requiring up-skilling and re-training, and those who have poor training records</p> <p>Delivery Areas: South East Region</p>	<p><u>Full Level 2</u> 950</p> <p><u>Full Level 3</u> 800</p> <p><u>Part L2</u> 120</p> <p><u>Part L3</u> 110</p>	<p>£3,500,000</p> <p>£172,000</p>	LSC
LSC19	<p><b><u>Professional Cookery</u></b>          Accredited training in Professional Cookery at NVQ Level 2 and 3. Introduce the use of the Skills Passports by participating individuals and provide advice to employers with the aim of establishing accurate records for skills achievements.</p> <p>Participant Groups: Employed adults who requiring up-skilling and re-training, and those who have poor training records including part-time workers and older workers</p> <p>Delivery Areas: South East Region but with special focus on recruitment and delivery in the Windsor and Eton areas which is a venue for the Olympic 2012 Games</p>	<p><u>Full Level 2</u> 200</p> <p><u>Full Level 3</u> 200</p>	£800,000	LSC

LSC20	<p><b><u>Upskill and qualify existing workers in the built environment sector</u></b>  Provision of Level 2 and 3 NVQs not accessible through Train to Gain to enable individuals in priority sectors with an ageing workforce to gain relevant vocational skills and qualifications, including shortage specialist skills.</p> <p>Participant Groups: Existing workers without qualifications relevant to the industry to engage in vocational learning, including specialist skill areas, in order to develop and maintain competent workers in the sector as per the Sector Skills Agreement. Emphasis on those requiring up-skilling and re-training, those who have poor training records including part-time workers and older workers</p> <p>Delivery Areas: South East Region</p>	<p><u>Full Level 2</u> 500</p> <p><u>Full Level 3</u> 200</p>	£1,400,000	LSC
LSC21	<p><b><u>Specialist training for land-based workers.</u></b>  Analyse and deliver demand-led specialist training for land-based workers. Carry out individual competency assessments to identify job-specific training requirements and work with regional land-based providers to provide relevant solutions. 70% of learners to achieve a second level 2 or level 3 qualification and the remaining 30% to receive other accredited training that could contribute to a qualification. Increase referrals to Train to Gain and HE learning opportunities, as well as upskilling workers to Level 3 as increasingly required by employers in this sector, which will support the 'green skills' workforce to contribute to 2012.</p> <p>Participant Groups: Targeted at experienced workers who may be in land-based 'green skills' industries with a lack of vocationally-recognised qualifications and who need access to CPD.</p> <p>Delivery Areas: South East Region</p>	<p><u>Full Level 2</u> 100</p> <p><u>Full Level 3</u> 165</p> <p><u>Part Level 2</u> 43</p> <p><u>Part Level 3</u> 70</p>	<p>£530,000</p> <p>£84,750</p>	LSC

LSC22	<p><b><u>Engaging SME retail employees in training.</u></b>  Target local retail centres to offer a 'mystery shopping' exercise in order to identify employer's skill needs and provide accredited short courses, including skills for life and/ or units of retail-specific training for individuals not usually able to access training. Work with local Town Centre Managers and Skills SE to increase SME engagement and referrals to Train to Gain. A Project Manager will be required for promotion and co-ordination. Providers to use Skillsmart's recommended 'location model' and "bite-sized training" to engage retailers. Delivery will be flexible to meet employers needs, ranging from 1:1 coaching to e-learning</p> <p>Participant Groups: Existing workers without qualifications relevant to the industry to engage in vocational learning, including specialist skill areas, in order to develop and maintain competent workers in the sector as per the Sector Skills Agreement. Emphasis on those requiring up-skilling and re-training, those who have poor training records including part-time workers and older workers</p> <p>Delivery Areas: South East Region, targeting major retail centres</p>	<p><u>Full Level 2</u> 30</p> <p><u>Part Level 2</u> 270</p>	<p>£60,000</p> <p>£202,500</p>	LSC
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LSC23	<p><b><u>Upskilling Workers in Public Sectors</u></b>  Delivery of NVQ Level 2/3 qualifications to those individuals in the social care and public sectors already with qualifications at level 2/3 but that are not relevant or are outdated for their current occupation. This will include workers requiring the opportunity to maximise their contribution to the sector and the economy. Provision should be targeted at individuals not covered by mainstream funding or eligible for other programmes including Train to Gain, Learner Accounts, and Adult Apprenticeships. For Public Sector employers this funding should be used to contribute to a wider workforce development plan which includes other LSC core programmes. It should also encourage employer take-up of the Pledge and investment in other skills development similar to the joint investment framework agreed with the Health Sector.</p> <p>Embedded Skills for Life to be provided for learners assessed as having a need for additional support which will enhance their chances of achieving their NVQ qualification. This provision should move learners up one level from Entry Level/Level 1 to Level 1/Level 2, using where available Care Skills Passport to design the delivery of contextualized, modular learning programmes within the workplace.</p> <p>Participant Group; Public sector workers with a special focus on those in Health and Social Care. Recruitment to target ethnic minorities, people with disabilities and older workers</p> <p>Delivery: South East Region</p>	<p><u>Full Level 2</u> 1000</p> <p><u>Full Level 3</u> 200</p> <p><u>Part Level 2</u> 50</p>	<p>£2,212,800</p> <p>£37,5000</p>	LSC
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LSC24	<p><b><u>Upskilling through ITQ</u></b>  Provision of skills training to workers in areas of advancing technology to improve their employability skills. ITQ delivery must take into account the employer's systems and technology. Skills needs must be identified through use of e-passport. Recruitment specifically targeted at workers who are having to use new technology (not necessarily computers) and may not have a great deal of experience of using technology.</p> <p>Participant Group: workers where the individual has an existing qualification disqualifying them from access to ITQ via Train to Gain, and work in sectors with rapidly changing technologies with a particular emphasis on older workers</p> <p>Delivery Areas South East Region</p>	<p><u>Full Level 2</u> 600</p> <p><u>Full Level 3</u> 100</p>	£1,400,000	LSC
LSC25	<p><b><u>Further Development of the Manufacturing Workforce</u></b>  Building on relevant Manufacturing Sector Skills Agreements – SEMTA; Proskills; Cogent; Improve &amp; Skillfast, develop and implement workforce development skills in line with the National Skills Academy – Manufacturing BIT programme.</p> <ol style="list-style-type: none"> <li>1. Deliver NVQs throughout the SE Region, specifically to those employers / employees outside Train to Gain funding to increase the percentage of the working age population with level 2 qualifications</li> <li>2. Support the greater take up of the National Skills Academy Manufacturing Business Improvements Techniques NVQ (BIT) at levels 2 and 3.</li> </ol> <p>Provision to utilise skills passports currently being developed by the SSCs to design and deliver NVQs in 'bite sized' modules to accommodate the requirements of SME's in the sector. Raise awareness of Skills for Life amongst employers for the need to provide help for literacy and numeracy within the workforce</p> <p>Participant Group: Workers in key sectors where lack of skills act as a barrier to progression including older workers, ethnic minorities, women, people with disabilities</p> <p>Delivery Areas: South East Region</p>	<p><u>Full Level 2</u> 370</p> <p><u>Full Level 3</u> 100</p>	£1,137,400	LSC

LSC26	<p><b><u>All Active Leisure Sector</u></b>  Common-Core CPD Training and employer-driven training programmes at NVQ Level 2 or 3 (Customer Service and Relationships, Teamwork, Planning and Preparation, Evaluation, Security, Self Management and Self-Development, Environment and Resources, Information, Service Delivery and Development, Leading and Developing Others)</p> <p>Provision to be based on outcomes of Training Needs Analysis and Organizational Needs Analysis being conducting annually across active leisure. The breakdown of Level 2 and 3 may need to be amended early next year, in light of the new online TNA tool for active leisure which will establish the total numbers at each level. All learners to be provided with an Active Passport as developed by SkillsActive and employers.</p> <p>Participants: Paid employees in small to large enterprises (public, private and not-for-profit). Particular emphasis on older workers, ethnic minorities, people with disabilities, part-time workers</p> <p>Delivery Areas South East Region</p>	<p><u>Full Level 2</u> 150</p> <p><u>Full Level 3</u> 100</p>	£500,000	LSC
LSC27	<p><b><u>Industry approved instructor and tutor training in Outdoor Recreation and Education</u></b>  Sports Leaders NVQ Level 2 Award in Basic Expedition Leadership &amp; NVQ Level 3 in Mountain Leadership. The NVQ Level 3 in Mountain Leadership will be available at the beginning of 2008. All learners to be provided with an Active Passport as developed by SkillsActive and employers.</p> <p>Participant Groups: Employed workers not able to access Train to Gain and wishing to increase their work-based or leisure based skills and interests.</p> <p>Delivery Areas: South East Region but with a special recruitment emphasis on Surrey, Sussex, and Hampshire &amp; the Isle of Wight</p>	<p><u>Full Level 2</u> 20</p> <p><u>Full Level 3</u> 20</p>	£80,000	LSC

LSC28	<p><b><u>U.K. Coaching Certificate (UKCC)</u></b>  Level 2 and 3 (including endorsed National Governing Body coaching awards), and Community Sports Leader Award. All learners to be provided with an Active Passport as developed by SkillsActive and employers.</p> <p>Participant Group: Sports employees, coaches or leaders and employees of any sector who also have a leisure or additional role volunteer or a similar paid role</p> <p>Delivery Areas: South East Region linked to county delivery partnerships and networks</p>	<p><u>Full Level 2</u> 1182</p> <p><u>Full Level 3</u> 300</p>	<p>£374,694</p> <p>£214,200</p>	LSC
LSC29	<p><b><u>Increasing Assessor Capacity</u></b>  Increase the capacity and flexibility of providers and/or employers to deliver skills development at levels 2 and 3 in line with the New Standard Part B. This can include staff capacity building within large/public sector employer organizations, possibly in partnership with local providers for the delivery of NVQs in the workplace to support the 'Pledge'. Activities can include</p> <ul style="list-style-type: none"> <li>• Increasing the number of assessors and tutors where there is a demonstrable shortfall to meet employer demand/in-house capacity</li> <li>• Developing provider capacity to carry out initial assessments using skills passports and to then provide appropriate responsive training</li> <li>• Developing modular approaches to provision to meet learner needs identified through passports.</li> <li>• Testing of flexible innovative delivery models to provide workplace learning for employees in previously challenging environments to receive training and assessment. This could include the use of innovative technology to deliver e-assessments.</li> </ul> <p>Participants: Employees in priority sectors of Health and Social Care, and other Public Service Sectors, Logistics, Retail, Hospitality, Leisure &amp; Tourism, and Manufacturing</p> <p>Delivery Areas: South East Region</p>	<p><u>Full Level 2</u> 480</p>	<p>£360,000</p>	LSC

## Level 3 and Higher Level Skills

Ref	ESF Funded Activity	Participant Volumes	ESF Funding	CFO
S002	<p><b><u>Skills for Advanced Engineering</u></b>  Support for re-skilling and up-skilling of the SME workforce at Levels 3 and 4 and above, reducing skills gaps and shortages faced by SMEs. Provision will deliver enhanced levels of support including Continuing Professional Development (CPD) activity to sectors and technologies identified as strategically important in the RES. ESF funded provision will form part of enhanced packages of support for these sectors and will complement existing provision and brokerage services, e.g. Train to Gain, Training Pools, Sector Consortia and Regional Resource Centres.</p> <p>Participants: Employees of SMEs in the relevant sector</p> <p>Delivery areas: Region-wide</p> <p>There will be <u>four</u> specifications issued for this area, sectors for the specifications may include:</p> <ul style="list-style-type: none"> <li>• Environmental Technology</li> <li>• Bio-science</li> <li>• Aerospace/Space</li> <li>• Marine</li> <li>• Advanced Instrumentation</li> </ul>	<p><u>Full Level 3</u> <u>75</u></p> <p><u>Part Level 3</u> <u>or</u> <u>Part Level 4</u> <u>525</u></p> <p><u>For</u> <u>each</u> <u>specification</u></p>	<p>£810,000</p> <p><u>For</u> <u>each</u> <u>specification</u></p>	SEEDA
S003	<p><b><u>Leadership and Management</u></b>  Leadership and management provision will be offered as part of the coherent package of support for the sectors SEEDA is supporting. Support will be a combination of generic and sector specific training, including for example equality and diversity. SEEDA expects the selected tenderer under this specification to collaborate with the selected tenderers for the other specifications to ensure that any sector specific management and leadership elements are incorporated into the provision being offered. This will deliver a coherent offer for sectors, including management and leadership.</p> <p>Participants: Employees of SMEs in the relevant sector</p> <p>Delivery areas: Region-wide</p>	<p><u>Part Level 4</u> <u>250</u></p>	£500,000	SEEDA